JACOBS&ASSOCIATES
international leaders in regulatory reform

Our Client Services

Jacobs and Associates, based in the United States and Ireland, is among the leading consultancies in regulatory reform. With experience in designing and implementing reform in over 80 countries, we offer a full range of regulatory reform services -- from problem diagnosis to solution design and reform implementation.

Regulatory Diagnostics & Benchmarking

Jacobs and Associates is a world leader in the diagnosis against good international practices of the strengths and weaknesses of regulatory policies and practices. We identify regulatory bottlenecks to development, and priorities for government action. We focus on identifying the high-cost, high-risk elements of regulation. Using benchmarks of good regulatory practices, we have evaluated national regulatory practices in G7, developed and developing countries in Europe, Africa, Asia, Middle East, and Latin America. Our reviews range from broad assessments of regulatory impediments to private sector development to specialized issues such as sectoral licensing practices.

Innovative and Tested Solutions

Over 20 years, our team helped design and refine most of the regulatory reform tools used as good practice today – good regulatory design and institutions, RIA, stakeholder consultation, inspections, and capacity building. We have designed, implemented, and evaluated regulatory reforms in over 80 countries. We tailor packages of solutions to country context and development priorities. To boost growth, we assist countries converge with international norms of good regulation and market institutions. We have developed innovative solutions, such as the national regulatory simplification strategy called the **Regulatory Guillotine™**, to help countries reform faster at lower cost.

Implementation Assistance

The Jacobs and Associates team is among the world's most experienced teams in getting results on the ground. Our Directors have, together, over a century of experience designing and implementing some of the world's most successful reforms from Mexico to Korea to the United States to Croatia. We design action plans, assess financing needs, write laws, build institutions, and work with government teams on the ground throughout implementation. We have assisted dozens of countries in writing regulatory reform strategies and implementing reform laws, creating reform units to promote change, setting up regulatory impact analysis (RIA) programs and consulting with stakeholders.

www.regulatoryreform.com

Training

Jacobs and Associates is the leading training organization for "better regulation" tools. We offer a full menu of on-site training sessions for civil servants and government experts, based on case studies, tailored to client needs. Training sessions can last from one day to two weeks. We train to build government capacities in:

- ***Regulatory impact analysis***. We teach many RIA courses on location. Our 5-day RIA course, offered jointly with the LUISS Guido Carli University and the LUISS School of Government and The Center for European Policy Studies (CEPS) is the most popular RIA training course in the world. Find more information at: http://www.regulatoryreform.com/e-invite/RIATraining/index10.html
- ***Principles of market regulation***
- ***Reducing administrative burdens***
- ***Regulatory transparency and stakeholder consultation***

e-Government Solutions

Jacobs and Associates has teamed with The Ergo Group in the United States and with VAPS Business Consulting in Croatia to bring regulatory reform to the e-Government era:

- **e*RIA™** is a web-based system that systematizes the entire process of regulatory management across the ministries. e*RIA helps governments manage the RIA process, develop individual RIAs, evaluate and publish RIAs, and consult with stakeholders.
- **eGuillotine™** is a powerful document process system that speeds up and reduces the costs of national regulatory simplification reforms such as the Regulatory Guillotine™, and lays the foundation for the **eRegistry™**, the electronic national registry of legal text.
- **Reform Results Calculator (RRC™)** estimates rapidly and systematically the main economic benefits of reforming licenses, permits, formalities and administrative procedures

Performance of Utility Regulators

Jacobs and Associates assists in designing, and tailoring to the country context and development needs, regulatory policies, instruments and institutions for infrastructure sectors, including telecommunications, energy, transport, and water.

Jacobs and Associates Executive Team

- **Scott Jacobs**, Managing Director, is among the leading international experts on regulatory reform. From 1995 to 2001, he developed and directed the international Regulatory Reform Program at the Paris-based Organization for Economic Cooperation and Development (OECD). He has written 22 books in the field.
- **Cesar Cordova-Novion**, Director, has worked in over 50 countries on regulatory reform. He was previously Deputy Head of the influential OECD Program on Regulatory Reform. Before the OECD, he was a General Director of Mexico's Economic Deregulation Unit.
- **Michael Griffin**, Director, is a leading expert in the fields of utility regulation, regulatory accounting and financial management. Mr. Griffin heads Jacobs and Associates Europe, Ltd, which is based in Dublin.
- **Jefferson Hill**, Director, brings 25 years of experience in regulatory reform from the U.S. Office of Management and Budget (OIRA) where he specialized in due process, administrative procedure, and transparency.
- **Jong Seok Kim**, Director, is President of the prestigious economic institute KERI (Korea Economic Research Institute) in Seoul. He specializes in economic regulation, competition policy, and public enterprise reform.
- **Senior Associates: Roman Ladus, Junsok Yang**

Selected Projects

RIA Training Courses:

- 5-day RIA Course offered by subscription with the the LUISS Guido Carli University and the LUISS School of Government and the Center for European Policy Studies (CEPS), two times a year (Rome, Italy)
- South Africa, Office of the Presidency, 2008 (Pretoria)
- Bhutan, Ministry of Trade and Industry, 2008-2009
- Turkey: Introducing Regulatory Impact Analysis into the Turkish Legal Framework, 2008-2009 (Ankara)
- European Commission, DG SANCO, 2005-2006 (Brussels)

Eastern and Central Europe:

- Institutionalization of Impact Assessment in Public Administration in Bulgaria, 2008-2009
- Regulatory Guillotines™ in Ukraine, Moldova, Bosnia, and Croatia
- Modernizing Business Registration in Serbia (World Bank) and Bulgaria (USAID)
- Seven Quick Strategies to Improve the Business Environment in Bosnia (SEED)

Asia and Central Asia:

- Vietnam: Regulatory Guillotine™, RIA, National Regulatory Strategy (ADB)
- Mongolia: Capacity Building of the Inspection Agency (World Bank)
- Kazakhstan: A New Regulatory Authority for Telecommunications (EBRD)
- Tajikistan: Reviews of License and Inspections Reforms (2008, Gov of Tajikistan)

Middle East and Africa:

- Jordan: Improving the Business Environment (USAID)
- Egypt: Regulatory Guillotine™ (launched 2007, USAID)
- Ghana: Regulatory Reform in Export Diversification (World Bank)
- Kenya: Comprehensive License Reform (IFC/FIAS)

Latin America

- Environmental Institutional Capacity in El Salvador (IFC)
- Regulatory Impact Analysis System in Peru (IDB)
- Improving Regulatory Institutional Capacity in Paraguay (IDB)

Europe:

- Regulatory Management and Administrative Simplification (Belgium and Flanders)
- Standard Cost Model Implementation (Ireland, European Commission)
- Indicators of Regulatory Quality (European Commission)
- Case Studies on Implementation of Broad Regulatory Reform (Italy, UK, Hungary)

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